

# Intentional AWARDING: Disbursement via 529s



# **Awarding Not Working?**

- Your disbursement process is an administrative nightmare. It's a chaotic system that relies on ad hoc, inconsistent solutions that drain your team's time and energy.
- You're worried about negative scholarship displacement. Your funds are displacing other financial aid, preventing your scholars from receiving the full benefit of resources available to them.
- Your scholars can't consistently access their scholarship funding. The process is difficult, they're confused, and they're having negative experiences.
- You can't guarantee donor dollars are used as intended. You're concerned that many awards are acting as grants to institutions, putting your program out of compliance with donor agreements.

### Students First Consulting: The Scholarship Experts

We're the only consulting firm focused exclusively on scholarships. It's what we do day in, day out. Our solutions are strategic, student-centric, and designed to transform your program.

With over 34 years' combined experience, our team has helped over 50 client organizations. We work in partnership with clients to co-design a program that delivers the impact they want. This collaborative approach is how we achieve tangible results that are both effective and sustainable.

# SFC and 529s

- We've spent years researching providers' needs and the viability of this approach.
- We've implemented 529s for numerous clients, including providers of all types and sizes.
- We're the go-to experts on awarding scholarships through 529s.







### Paying Scholarship Awards via 529s

#### Implementing the 529 Solution at Your Organization

This service is for organizations that want to use 529s for scholarship disbursements. Our team provides a highly structured, consultant-led approach from kickoff to making your first tranches of payments to scholars. Our package includes supporting you in:

- Managing the entire implementation process, from building a customized workplan to providing strategic direction at every key decision point.
- Choosing the best 529 plan provider to fit your organization's specific needs and goals.
- Adapting your existing policies and procedures, ensuring a seamless integration with your new 529 approach.
- Developing clear, concise communications for your staff, students, and other important stakeholders like donors and fundholders.
- Customized training to ensure your team and students understand the new disbursement methods and their benefits.
- Evaluating the success of your early efforts and noting areas for ongoing improvement.

The typical engagement timeline is 4-6 months, with pricing dependent on your program size and your specific needs.

#### Core Outcomes

- A drastic reduction in time spent on disbursement administration. We streamline your processes, giving your team their time back.
- Strong oversight of funds and usage in alignment with donor intent. You can ensure every dollar is used as intended.
- Mitigated displacement, with scholars able to use every dollar offered to them. Your scholarships won't replace other financial aid.
- Increased student satisfaction and empowerment. A smoother, more reliable process leads to a positive student experience.

# What Our Clients Say



I'm amazed at how easy this is...and 100% of our scholars are satisfied. So much better than before!



# Ready to Award Differently?

We're ready to help you start. Contact us today for a conversation about your needs and how we can support you.





Schedule a Free 30-Minute Consultation

